(800) 746-8397 Dallas Financial Wholesalers Top Picks May 2024 www.ronrawlings.com

|  | FIXED INDEXED ANNUITIES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Atlantic Coast Life | Sentinel Security | SILAC | SILAC | SILAC | SILAC | American Life | Farmers Life |
|  | AM Best B++ Assets $\$ 693$ Million | AM Best B++ Assets $\$ 879$ Million | AM Best B+ Assets $\$ 9.2$ Billion | AM Best B+ Assets $\$ 9.2$ Billion | AM Best B+ Assets \$9.2 Billion | AM Best B+ Assets $\$ 9.2$ Billion | AM Best B++ Assets $\$ 1.9$ Billion | AM Best B++ Assets \$138 Million |
| Annuity Name | Retirement Plus Multiplier | Retirement Plus Multiplier | Teton Bonus 10 | Teton Bonus 10 Lite States | Denali Bonus 10 | Denali Bonus 10 Lite States | American Select Bonus | Farmers Harvest |
| Term Length | 5 Years | 5 Years | 10 Years | 10 Years | 10 Years | 10 Years | 10 Years | 10 Years |
| Approved all states except | AK CA CT DE ID ME MI MN NH NJ NY WI | aK Ct de me ma mi mo NH NJ NY TN VT VA WV WI . $\qquad$ | aK Ca ct Co de ma mn MO MT NV NJNY OH ORPASC TX UT WA | ONLY $\operatorname{IN} \rightarrow$ AK CA CT CO DE ID MA MN MO MT nV OH OR PASC TX UT WA | AK CT CO DEIDIA MD MA MN MO MT NV NJ NY OH OR PA SC TXUT WA | ONLY IN <br> AK CO CT DE ID MA MN MO <br> NV OH OR PA SC TX UT WA | AL AK AR CACT DE ME MD MA MN MS NH NJ NY NC PA RISC TN VTVAWAWV WI Y/ | ONLYIN AL AR AZ GA IA INLA MA MO MS NE ND NM NV MA MO MS NE ND NM NV SH OK PA TN TX WV WY WHOKPATNTXWVW |
| Index Options | S\&P Annual CAP S\&P Annual PAR 5.00\% Fixed Rate <br> ANNUAL | S\&P Annual CAP S\&P Annual PAR 5.00\% Fixed Rate ANNUAL | S\&P Annual Cap S\&P Annual Par S\&P Monthly Cap S\&P Mo Avg Par <br> anNual | S\&P Annual Cap S\&P Annual Par S\&P Monthly Cap S\&P Mo Avg Par <br> ANNUAL | S\&P Annual Cap S\&P Annual Par S\&P Monthly Cap S\&P Mo Avg Par <br> anNual | S\&P Annual Cap S\&P Annual Par S\&P Monthly Cap S\&P Mo Avg Par <br> ANNUAL | S\&P Annual CAP S\&P Annual PAR Fixed Rate Bucket <br> ANNUAL | S\&P Annual Cap S\&P Annual Par Annual Fixed Rate <br> ANNUAL |
| SIZZLE | 5 YEARS + 7\% COMP |  | 11\% CASH BONUS | 9\% CASH BONUS | 10\% CASH BONUS | 8\% CASH BONUS | 14\% CASH BONUS | 10\% CASH BONUS |
| Death Benefit | Owner | Owner | Owner | Owner | Owner | Owner | Owner | Annuitant |
| Issue Age | 0 to 85 | 0 to 85 | 0 to 85 | 0 to 85 | 0 to 85 | 0 to 85 | 0 to 85 | 0 to 85 |
| Immediate or Vesting <br> Bonus | No Bonus | No Bonus | Vesting | Vesting | Vesting | Vesting | 10-Yr Vesting | Vesting |
| Rider Fee | \% Buy Up Rid | .25\% Buy Up Rider | No Income Rider | No Income Rider | ree Income Rider | Free Income Rider | No Fee | Free Bonus Rider |
| Surrender Chgs | 10,9,8,7,6 +/- MVA | 10,9,8,7,6 +/- MVA | $\begin{aligned} & 12,12,11,10,9 \\ & 8,7,6,4,2+1 \text { - MVA } \end{aligned}$ | $\begin{gathered} \hline 9.30,8.40,7.50,6.60,5.70, \\ 4.75 .3 .80,2 \cdot 85.1 .90 .90+/- \text { MVA } \end{gathered}$ | $\begin{aligned} & \hline \hline 12,12,11,10,9, \\ & \text { 8,7.6.4.2+1-MVA } \\ & \hline \hline \end{aligned}$ | $\begin{gathered} 9.30,8.40,7.50,6.60,5.70, \\ 4.75 .3 .80 .2 .85 .1 .90 .90+1 \text {-MVA } \end{gathered}$ | 9,8.1,7.2,6.3,5.4,4.5, | $\begin{gathered} 9,8,7,6,5,4,3, \\ \hline \text { 2.5.1.5.0.9+1-MVA } \\ \hline \hline \end{gathered}$ |
| Minimum Premium | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$20,000 | \$10,000 |
| Max Premium W/O Approval | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| FDPA Or SPDA | Single Premium | Single Premium | Modified Single | Modified Single | Modified Single | Modified Single | Single Premium | Single Premium |
| Product Highlights \& Hot Points | 10\% Withdrawals after 1st Year Free RMD all Years Full Value at Death <br> FREE RATES <br> 11.5\% S\&P Cap 50.0\% S\&P Par Fixed Rate 5.00\% <br> BUY UP RATES 14.5\% S\&P Cap 60.0\% S\&P Par Fixed Rate 5.00\% | 10\% Withdrawals after 1st Year Free RMD all Years Full Value at Death <br> FREE RATES <br> 11.5\% S\&P Cap 50.0\% S\&P Par Fixed Rate 5.00\% | 11\% PREMIUM BONUS <br> 9\% Bonus in FL 5\% Withdrawals Cumulative to $30 \%$ <br> Full Value Paid at Death Home Health Nursing Home \& Terminal Waivers <br> 6.35\% Annual Cap 45\% Annual Par 2.25\% Monthly Cap 77\% Month Avg Par | 9\% PREMIUM BONUS <br> 11\% Bonus in CO 5\% Withdrawals Cumulative to 30\% <br> Full Value <br> Paid at Death Home Health Nursing Home \& Terminal Waivers <br> 6.00\% Annual Cap 45\% Annual Par 2.00\% Monthly Cap 75\% Month Avg Par | 10\% PREMIUM BONUS <br> 8\% Ages 76-85 <br> FL Bonus 8\% 0-80 <br> FL Bonus 6.50\% 81+ <br> 5\% Withdrawals <br> Full Value <br> Paid at Death Home Health Nursing Home \& Terminal Waivers <br> 8.50\% Annual Cap <br> 57\% Annual Par <br> 2.75\% Monthly Cap 100\% Month Avg Par | 8\% PREMIUM BONUS <br> 6.50\% Ages 81-85 5\% Withdrawals after 1st Year <br> Full Value Paid at Death Home Health Nursing Home \& Terminal Waivers <br> 5.50\% Annual Cap 40\% Annual Par 1.75\% Monthly Cap 75\% Month Avg Par | 14\% PREMIUM BONUS <br> 11\% Ages 75-85 5\% Withdrawals after 1st Year <br> Full Value Paid at Death Including BONUS Agent Bonus Paid FIA Biz After 500K <br> 7.75\% S\&P Ann Cap 40\% S\&P Ann Par 18.33\% 1st Yr Fixed | 10\% PREMIUM BONUS <br> 10\% Withdrawals after 1st Year <br> Full Value Paid at Death Including BONUS Req Minimum Distributions <br> 9.0\% Annual Cap 40\% Annual Par 14.7\% 1st Yr Fixed Bonus Plus 4.25\% 1st Yr Fixed Rate |
| COMMISSION | $7.00 \%$ <br> 76-80 5.75\% 81+3.50\% | $\begin{gathered} 7.00 \% \\ 76-80 \quad 5.75 \% \quad 81+3.50 \% \end{gathered}$ | $7.25 \%$ <br> $76-80$ 6.00\% 81-85 4.50\% | $7.25 \%$ | 7.00\% <br> $76-806.00 \%$ 81-85 4.50\% | $7.00 \%$ | 7\% Plus <br> 75-85 4.00\% PLUS | $7.50 \%$ <br> 76-85 5.50\% |
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|  | MULTI-YEAR GUARANTEE ANNUITIES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | National Security | Western United Life | Farmers Life | Stellar National | EquiTrust | Ohio State Life | American Life | Upstream Life |
|  | $\begin{gathered} \text { AM Best B++ } \\ \text { Assets } \$ 57 \text { Million } \end{gathered}$ | $\begin{gathered} \text { AM Best B++ } \\ \text { Assets } \$ 1.5 \text { Billion } \end{gathered}$ | AM Best B++ Assets $\$ 138$ Millio |  | AM Best B++ Assets \$26 Billion | $\begin{gathered} \text { AM Best B+ } \\ \text { Assets } \$ 275 \text { Million } \end{gathered}$ | $\begin{gathered} \text { AM Best B++ } \\ \text { Assets \$1.9 Billion } \end{gathered}$ | AM Best NR ssets $\$ 217$ Million |
| Annuity Name | Secure Choice Advantage | Navigator Ultra MVA | Safeguard Plus | Stellar Security | Certainty Select | NEX MYGA | American Classic | Secure Legacy |
| Term Length | 3,5 or 7 Years | 3,5 or 7 Yrs | 3 or 5 Years | 5 Years | 5,6,8 or 10 Yrs | 3 or 5 Years | 3 or 5 Years | 2,3 or 4 Years |
| Approved all states except | AK CA CT DE FIIL KS ME MA MI MN MO NV NJ NM NY NC ND OH OR PA SD VA WA WV WI W | CADENJNY SD | RISC SD UTVTVAWAW | ONLY IN AZ AR DC IL IN IA MD MS MO PA WV | NY | CTMENY | AL AK AR CA CT DE ME MD MA MN MS NH NJ NY NC PA RI SC TN VTVAWAWV WI W | AL AK CA CT FL GA HI IA KS KY ME MA MI MO NH NJ NY NC OK OR PA RI SC VT WA WV WI |
| Interest Rate | 3 Years 5.75\% <br> 5 Years 5.85\% <br> 7 Years 5.65\% <br> GUARANTEED ALL YRS | 3 Years 5.20\% <br> 5 Years 5.55\% <br> 7 Years 5.55\% <br> GUARANTEED ALL YRS | 3 Years 5.65\% <br> 5 Years 5.80\% <br> GUARANTEED ALL YRS | 5.75\% | 5 Years 5.35\% <br> 6 Years 5.40\% <br> 8 Years 5.50\% <br> 10 Years 5.60\% <br> GUARANTEED ALL YRS | 3 Years 5.75\% <br> 5 Years 5.75\% <br> GUARANTEED ALL YRS | 3 Years 5.81\% 5 Years 5.83\% GUARANTEED ALL YRS | 2 Years 5.25\% <br> 3 Years 6.00\% <br> 4 Years 5.70\% <br> GUARANTEED ALL YRS |
| SIZZLE | 5.85\% for 5 YRS | 5.0\% PLUS | 5.0\% PLUS | HOT NEW MYGA | 3.00\% COMP | TOP 3 YR COMP | 5.0\% PLUS | 6.00\% for 3 YRS |
| Death Benefit | Owner | Annuitant | Annuitant | Owner | Owner | Owner | Owner | Owner |
| Issue Age | 0 to 85 | 0 to 75 | 0-95 | 0 to 90 | 0 to 90 | 0 to 85 | 0 to 90 | UNLIMITED |
| Renewal Window End of Term | 30 Day Window | 30 Day Window | 30 Day Window | No Auto Renewal | 30 Day Window | 30 Day Window | 30 Day Window | 30 Day Window |
| Guar Formula | GUARANTEED ALL YRS | D ALL YR | GUARANTEED ALL Y | UARANTEED ALL YRS | GUARANTEED ALL YR | GUARANTEED ALL YRS | GUARANTEED ALL YR | GUARANTEED ALL YRS |
| Surrender Chgs | 9,8,7,6,5,4,3 | 9,8,7,6,5,4,3+l- MVA | 9,8,7,6,5 +/- MVA | 9,9,8,7,6 | 0,10,9,9,8,8,7,7,6,5+-M | 9,8,7,6,5 +1-MVA | 9,8,7,6,5+/-MVA | 10,9,8,7,6 +1- MVA |
| Minimum Premium | \$25,000 | \$10,000 | \$10,000 | \$5,000 | \$10,000 | \$10,000 | \$1,000 | \$10,000 |
| $\begin{array}{\|c\|} \hline \text { Max Premium W/O } \\ \text { Approval } \\ \hline \end{array}$ | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$2,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| FDPA Or SPDA | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium |
| Product Highlights \& Hot Points | Full Value Paid at Death <br> 10\% Withdrawals after 1st Year <br> E-APP ONLY NQ Funds Only Commission is Half Age 80-85 | Death Benefit Surrender Value OR Continuation Options Below <br> Beneficiary May Continue NQ to End of Term Benny May NOT Continue Qualified <br> Buy \& Hold NO Liquidity Options NO withdrawals during term period | Full Value Paid at Death <br> Monthly Interest Checks <br> Liquidity Option Terminal Illness \& Nursing Home .10\% Req Distribution .10\% | Full Value Paid at Death $10 \%$ Withdrawals afier 1st Year <br> Monthly Interest Checks Required Min Distributions <br> Nursing Home \& Terminal Illness Waivers No MVA | Full Value Paid at Death Accumulated Interest Withdrawal <br> Req Minimum Distributions Excellent Commission <br> Nursing Home \& Terminal Illiness Waivers | Death Benefit Surrender Value OR Account Value Paid over 5 Years <br> Aross <br> Liquidity Option Nursing Home .15\% Death Benefit .30\% 10\% Withdrawal .15\% <br> Full Value at Death in FL for All Ages Full Value at Death in CA for Ages 65 + Comm in FL \& CA Half for Age 76-85 | Full Value Paid at Death $10 \%$ Withdrawals \& RMD after 1st Year <br> Comp 0.25\% Less for Paper Apps Loyalty Bonus Paid If No Withdrawal Taken During Term <br> Loyalty Bonus 5.70\% 5 Years $+0.60 \%$ on initial premium $5.65 \% 3$ Years $+0.45 \%$ on initial premium | Death Benefit Surrender Value OR Account Value Paid over 5 Years <br> M) $\mathrm{H}_{3}$ <br> Liquidity Option Death Benefit .25\% 10\% Withdrawal .15\% Death Benefit Rider Required Issue A81+ <br> FREE Accumulated interest Withdrawal Comp Ages 81+ 4 Year 1.25\% 3 Year 1.05\% 2 Year 0.50\% |
| COMMISSION |   <br> 7 Year $3.00 \%$ <br> 5 Year $2.25 \%$ <br> 3 Year $1.50 \%$ | 7 Year $2.40 \%$ <br> 5 Year $2.00 \%$ <br> 3 Year $1.48 \%$ | 5 Year $2.50 \%$ <br> 3 Year $1.75 \%$ <br> A76 $+1.75 \%$ \& $1.25 \%$ | $2.50 \%$ <br> 81-90 1.50\% | $3.00 \%$ | $\begin{array}{ll}5 \text { Year } & 2.50 \% \\ 3 \text { Year } & 2.00 \%\end{array}$ Half Comp A81-85 | $\mathbf{5}$ Year $\mathbf{2 . 5 0 \%}$ <br> 3 Year $\mathbf{1 . 5 0 \%}$ <br> $81+5 \mathrm{Yr} 1.5 \%$ $3 \mathrm{Yr} 1.0 \%$ | 4 Year $1.75 \%$ <br> 3 Year $1.55 \%$ <br> 2 Year $0.85 \%$ |
| $\begin{array}{r} \text { Rates Effec } \\ \text { © } 2024 \text { Rawlings } \end{array}$ | y 01, 2024 ce Services LLC |  |  | Page 2 of 4 |  | Highlights only. For Internal Use | lease refer to brochures for ly. Not for use in soliciting | mplete details. s from the public |

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| Company | MULTI-YEAR GUARANTEE ANNUITIES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nassau Life \& Annuity | Guaranty Income Life | Pacific Guardian Life | Oxford Life | Clear Spring | Sentinel Security | Atlantic Coast Life |  |
|  | $\begin{gathered} \text { AM Best B++ } \\ \text { Assets } \$ 2.7 \text { Billion } \end{gathered}$ | AM Best AAssets \$4.5 Billion | $\begin{gathered} \text { AM Best A } \\ \text { Assets \$1 Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A } \\ \text { Assets \$3 Billion } \end{gathered}$ | AM Best AAssets \$16 Billion | $\begin{gathered} \text { AM Best B++ } \\ \text { Assets } \$ 879 \text { Million } \end{gathered}$ | AM Best B++ Assets $\$ 693$ Million |  |
| Annuity Name | MYAnnuity | Guaranty <br> Rate Lock | Diamond Head MYGA | Multi-Select MYGA | Preserve MYGA | Personal Choice Annuity | Safe Haven 3 | Safe Haven 5 |
| Term Length | 5 or 7 Years | 5 or 7 Years | 5,7 or 10 Years | 5,7 or 10 Yrs | 4, 5, 6,or 10 Yrs | 3,5 or 7 Years | 3 Years | 5 Years |
| Approved all states except | CAMAmeny | AKHIMENY | CTFLKS NJ NY ND SD | alms nY Vtwv | NY | АК Ст DC ME MA MI MO NH NJ NY tnvt Va Wa wv wi | AK CA CT DC ID ME MI MN NH nJNY PA WA WI | AK CA CT DC ID ME MI MN NH NJ NY PA WA WI |
| Interest Rate | 5 Years 5.60\% <br> 7 Years 5.65\% <br> GUARANTEED ALL YRS | 5 Years 5.55\% <br> 7 Years 5.50\% <br> UNDER 100K . 10\% LESS | 5 Years $5.30 \%$ <br> 7 Years 5.30\% <br> 10 Years 5.30\% <br> GUARANTEED ALL YRS | 5 Years 5.30\% <br> 7 Years 5.50\% <br> 10 Years 5.25\% <br> GUARANTEED ALL YRS | 4 Years 5.00\% <br> 5 Years 5.00\% <br> 6 Years 5.00\% <br> 10 Years 5.00\% <br> UNDER 100K .30\% LESS | 3 Years 5.90\% <br> 5 Years 5.75\% <br> 7 Years 5.60\% <br> GUARANTEED ALL YRS | Year 1 6.57\% <br> Yrs 2-3 5.57\% <br> GUARANTEED ALL YRS | Year 1 6.55\% Yrs 2-5 5.55\% <br> GUARANTEED ALL YRS |
| SIZZLE | 5.0\% PLUS | Issue Age 100 | Full Comp To 85 | Fully Loaded | 5.0\% PLUS | 5.90\% for 3 YRS | 5.90\% for 3 YRS | 5.0\% PLUS |
| Death Benefit | Owner | Owner | Owner | Owner | Owner | Owner | Owner | Owner |
| Issue Age | 0 to 85 | 0 to 100 | 18 to 85 | 0 to 85 | 0 to 90 | 0 to 90 | 0 to 90 | 0 to 90 |
| Renewal Window End of Term | 30 Day Window | 30 Day Window | 30 Day Window | 30 Day Window | 30 Day Window | 30 Day Window | 30 Day Window | 30 Day Window |
| Guar Formula | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | COMPOUND INTEREST | COMPOUND INTEREST |
| Surrender Chgs | 9,8,7,6,5,4,3+/- MVA | 9,8,7,6,5,4,3+/- MVA | 10,9,8,7,6,5,4, , , 2, 1 | $\begin{aligned} & 10,9,8,6,6,5,4,4, \\ & \end{aligned}$ | 7,6,5,4,3,2,1,1,1,1+/- MVA | 9,8,7,6,5,5,5 +/- MVA | 9,8,7 +/- MVA | 9,8,7,6,5 +/- MVA |
| Minimum Premium | \$10,000 | \$10,000 | \$10,000 | \$20,000 | $\begin{aligned} & \hline \$ 5,000 \text { Qualified } \\ & \$ 10,000 \text { Non-Qual } \end{aligned}$ | \$10,000 | \$10,000 | \$10,000 |
| $\qquad$ | \$1,000,000 | $\$ 3,000,000$ $0-90$ <br> $\$ 500,000$ $91-100$ | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| FDPA Or SPDA | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium |
| Product Highlights \& Hot Points | Full Value Paid at Death Required Min Distributions <br> Liquidity Option 10\% Withdrawal .20\% <br> E-APP ONLY <br> Nursing Home \& Terminal Illness Waivers | Full Value Paid at Death <br> 5\% Withdrawals after 1st Year Req Minimum Distributions <br> Nursing Home \& Terminal Illness Waivers | Full Value <br> Paid at Death 10\% Withdrawals after 1st Year <br> Life Events Rider <br> Additional 10\% Withdrawal Anytime After 1st Year - Once <br> Premium Tax Paid Upfront for NQ in CO ME NV SD WY Premium Tax Paid At Annuitization in CA for NQ \& Q | 10\% Withdrawals after 1st Year Full Value Paid at Death <br> Nursing Home Home Health \& Terminal Illness Waivers <br> Max Issue Age <br> 0-75 1,000,000 <br> 76-80 750,000 <br> 81-85 500,000 <br> Comm 60\% lower 76-80 <br> Comm 50\% lower 81-85 | Full Value Paid at Death 10\% Withdrawals after 1st Year <br> Monthly Interest Checks <br> Required Min Distributions <br> Comm 25\% lower 81-85 Comm 50\% lower 86-90 | Death Benefit Surrender Value OR Account Value Paid over 5 Years <br> Liquidity Option Death Benefit .35\% 10\% Withdrawal .08\% MN Rate 30 Bpt Less Death Benefit Rider Required Issue A86+ <br> FL Full Value at Death 3 Year 5.60\% 5\&7 Yr 5.50\% CA Full Value at Death 3 Year 5.40\% 5\&7 Yr 5.30\% | Death Benefit Surrender Value OR Account Value Paid over 5 Years <br> Liquidity Option Death Benefit .25\% 10\% Withdrawal .15\% Monthly Interest .05\% <br> Contracts issued in FL include Death Benefit Feature for only 27 Basis Points Death Benefit required 86-90 all st except FL | Death Benefit Surrender Value OR Account Value Paid over 5 Years <br> Liquidity Option Death Benefit .25\% 10\% Withdrawal .15\% Monthly Interest .05\% <br> Contracts issued in FL include Death Benefit Feature for only 25 Basis Points Death Benefit required 86-90 all st except FL |
| COMMISSION | $\mathbf{7}$ Year $\mathbf{2 . 6 0 \%}$ <br> $\mathbf{5}$ Year $\mathbf{2 . 1 0 \%}$ <br> $\mathrm{A} 81+1.35 \%$ \& $1.10 \%$  | 7 Year 3.00\% <br> $\mathbf{5}$ Year $\mathbf{2 . 7 5 \%}$ <br> $75+7 \mathrm{Yr} 1.5 \%$ $5 \mathrm{Yr} 1.5 \%$ | 5 Year $2.25 \%$ <br> 7 Year $2.45 \%$ <br> 10 Year $2.75 \%$ | 5 Year $2.50 \%$ <br> 7 Year $2.50 \%$ <br> 10 Year $3.00 \%$ | 10 Year $3.00 \%$ <br> 586 Yr $2.50 \%$ <br> 4 Year $1.75 \%$ | $\mathbf{5} \& \mathbf{~} 7 \mathrm{Yr}$ $\mathbf{2 . 2 5 \%}$ <br> 3 Year $\mathbf{1 . 5 0 \%}$ <br> $81-90$ $5 \& 7$ <br> $1.5 \% ~ 3 \mathrm{Yr}$ $1 \%$ | $\begin{aligned} & 1.50 \% \\ & 81-90 \quad 1.0 \% \end{aligned}$ | $2.40 \%$ <br> 81-90 1.30\% |
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|  | MULTI-YEAR GUARANTEE ANNUITIES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Aspida Life | Liberty <br> Bankers | Sagicor | Symetra | Life Of The Southwest | Standard | Athene | Oceanview |
|  | $\begin{gathered} \text { AM Best A- } \\ \text { Assets } \$ 800 \text { Million } \end{gathered}$ | $\begin{gathered} \text { AM Best A- } \\ \text { Assets } \$ 2.3 \text { Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A- } \\ \text { Assets } \$ 4.1 \text { Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A } \\ \text { Assets } \$ 49 \text { Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A+ } \\ \text { Assets } \$ 29 \text { Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A } \\ \text { Assets } \$ 32.9 \text { Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A } \\ \text { Assets \$146 Billion } \end{gathered}$ | $\begin{gathered} \text { AM Best A } \\ \text { Assets } \$ 6.5 \text { Billion } \end{gathered}$ |
| Annuity Name | Synergy Choice | Bankers Elite | Milestone MYGA | Select Max 7 | RetireMax Secure 5 | Focused Growth Annuity | MaxRate | Harbourview MYGA |
| Term Length | 3,5 or 7 Yrs | 5, 7 or 9 Yrs | 5 Years | 7 Years | 5 Years | 5 or 7 Years | 5 or 7 Years | 5, 7 or 10 Yrs |
| Approved all states except | NY | Al DENY | AK Ct memt ny vt | NY | AZ MD Mt nu nc ok or wa | NY | NY | CT NYVT |
| Interest Rate | 3 Years 5.45\% <br> 5 Years 5.45\% <br> 7 Years 5.40\% <br> UNDER 100K . $15 \%$ LESS | 5 Years 5.30\% <br> 7 Years 5.30\% <br> 9 Years 5.30\% <br> GUARANTEED ALL YRS | $5.30 \%$ <br> UNDER 100K SEE BELOW | $5.30 \%$ <br> UNDER 250K SEE BELOW | $5.00 \%$ <br> GUARANTEED ALL YRS | 5 Years 5.25\% <br> 7 Years 5.20\% <br> UNDER 100K . 10\% LESS | 5 Years 5.50\% <br> 7 Years 5.50\% <br> UNDER 100K .25\% LESS | 5 Years 5.65\% <br> 7 Years 5.50\% <br> 10 Years 5.65\% <br> UNDER 80K .35\% LESS |
| SIZZLE | 5.0\% PLUS | 5.0\% PLUS | 5.0\% PLUS | 5.0\% PLUS | 5.0\% PLUS | 5.0\% PLUS | 5.0\% PLUS | 5.0\% PLUS |
| Death Benefit | Owner | Annuitant | Owner | Owner | Annuitant | Owner | Owner | Owner |
| Issue Age | 18 to 90 | See Below | 0 to 90 | 0 to 90 | 0 to 85 | 0 to 90 | 0 to 83 | 18 to 89 |
| Renewal Window End of Term | No Auto Renewal | No Auto Renewal | 30 Day Window | No Auto Renewal | No Auto Renewal | 30 Day Window | No Auto Renewal | 30 Day Window |
| Guar Formula | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS | GUARANTEED ALL YRS |
| Surrender Chgs | 9,8,7,6,5,4,3 +/- MVA | $\begin{aligned} & \text { 7.9.7.0.0.0.,.5.3.4.4.4. } \\ & \text { 3.5.7.7. } \end{aligned}$ | 9,8,7,6,5 +/- MVA | 8,8,7,6,5,4,3 +/- MVA | 7,7,7,6,5 +/- MVA | $\begin{gathered} \hline 9.4,8.5,7.5,6.5, \\ \text { 5.5.4.5.3.5+-MVA } \\ \hline \hline \end{gathered}$ | $\begin{gathered} 10,10,10,10, \\ 10.10,10+l-\text { MVA } \\ \hline \hline \end{gathered}$ | 9,9,8,7,6,5,4,3,2,1+/- MVA |
| Minimum Premium | \$25,000 | \$10,000 | \$15,000 | \$10,000 | \$100,000 | \$15,000 | \$10,000 | \$20,000 |
| $\qquad$ | \$1,000,000 | \$500,000 | \$1,000,000 | \$1,000,000 | See Below | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| FDPA Or SPDA | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium | Single Premium |
| Product Highlights \& Hot Points | Full Value Paid at Death <br> Liquidity Option 10\% Withdrawal .20\% Monthly Interest .10\% <br> Commission is Half Age 81-90 E-APP ONLY | Buy \& Hold NO Liquidity Options NO withdrawals during term period <br> FLORIDA ONLY Full Value at Death All Issue Ages CALIFORNIA ONLY Full Value at Death Issue Age 65+ <br> Max Issue Ages 5 Yr 0 to 90 ( 75 CAFL ) 7 Yr 0 to 85 ( 70 CAFL ) 9 Yr 0 to 80 ( 65 CAFL ) Full Comm All Ages | Full Value Paid at Death 10\% Withdrawals after 1st Year <br> Req Minimum Distributions RATE UNDER 100K 50K to 99K 5.05\% 15K to 49K 4.60\% <br> CALIFORNIA RATE IS .05\% LOWER E-APP Commission Below. Paper App Pays .50\% Less | Full Value <br> Paid at Death Accumulated Interest Withdrawal <br> Required Min Distributions Terminal Illness \& Nursing Hm Waiver <br> RATE UNDER 250K 100K to 249K 5.25\% 50K to 99K 5.10\% 10K to 49K 4.95\% | Full Value <br> Paid at Death 10\% Withdrawals after 1st Year <br> Monthly Interest Checks <br> Required Min Distributions <br> Max Issue Age <br> 0-70 2,000,000 <br> 71-75 1,500,000 <br> 76-80 1,000,000 <br> 81-85 500,000 | Full Value Paid at Death <br> Monthly Interest Checks Required Min Distributions <br> Nursing Home \& Terminal Illness Waivers | Full Value Paid at Death Monthly Interest Checks <br> Required Min Distributions Terminal Illness \& Nursing Hm Waiver <br> Rate .05\% Lower AK CA CT DE HI ID MD MN MO NJ NV OH OK OR PA SC TX UT WA | Full Value Paid at Death <br> 10\% Withdrawals after 1st Year <br> CALIFORNIA RATE IS .15\% LOWER Half Comp Age 80-89 |
| COMMISSION | 7 Year $2.75 \%$ <br> 5 Year $2.25 \%$ <br> 3 Year $1.50 \%$ | 9 Year $2.75 \%$ <br> 7 Year $2.50 \%$ <br> 5 Year $2.25 \%$ | $\begin{gathered} 2.50 \% \\ 81-851.75 \% \text { 86+1.25\% } \end{gathered}$ | $3.25 \%$ <br> 76-85 2.25\% | 2.00\% <br> 81-85 1.55\% | $2.00 \%$ <br> 81-85 1.0\% 86+0.77\% | $\mathbf{7}$ Year $\mathbf{2 . 5 0 \%}$ <br> $\mathbf{5}$ Year 2.00\% <br> $76-80$ $10 \%$ <br> $81+45 \%$ Lower  | 10 Year $2.75 \%$ <br> 7 Year $2.75 \%$ <br> 5 Year $2.25 \%$ |
| Rates Effective May 01, 2024 <br> © 2024 Rawlings Insurance Services LLC |  |  | Page 4 of 4 |  |  | Highlights only. Please refer to brochures for complete details. For Internal Use Only. Not for use in soliciting sales from the public. |  |  |

